



ANNUAL REPORT

2019



Non-Profit Highlights

Feeding Children's minds and bodies

Over

\$100,000

donated to help
local children in
need

Over

110,000

food items given away
to local children
as risk of hunger

Over

8,900

books given away to
help maintain
reading skills over
the summer

Over

5,000

school supplies
given away so
children can focus
on learning

WHY?

More than **17,000** Genesee County children are food insecure.

Undernutrition leads to lower math and reading scores due to **reduced cognitive and academic ability**

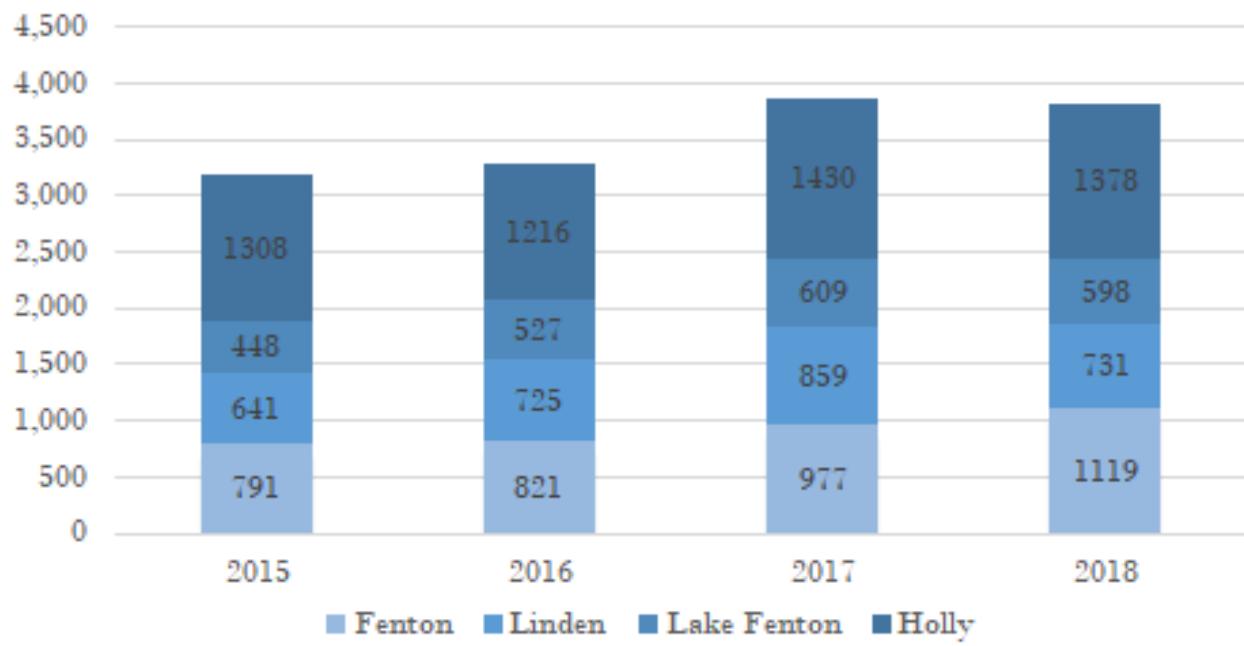
Undernutrition **increases behavioral and social issues** resulting in increased need for mental health counseling

Providing food and educational resources will help children in need reach their full potential

Kids need help locally!



Students Eligible for Free/Reduced Lunch



ABOUT THE COMPANY

Vision

At Delivering Hope, our Vision is for every child to have a pathway free of roadblocks, ensuring today's children can grow into tomorrow's successful leaders. A child's heart, mind and body must receive proper nutrition, educational opportunities, and a loving support system to be able to reach their full potential. Delivering Hope will provide nutrition, support, and caring to achieve this Vision, starting one child and one community at a time.

Mission

Our mission at Delivering Hope is to provide food assistance to children in need, support educational programs for children and offer support to any child striving to meet their full potential.

Delivering Hope is a 501(c)(3) organization (January 2015).

FROM THE FOUNDER

"2019 was an amazing year for fundraising and allowed us to provide even more support to local children in need. We were able to expand our Food Assistance Programs, support neighboring communities in need and create a reserve to ensure our programs continue year over year. Our donors, volunteers and supporters are critical to our success and the success of the next generation."

kids with dreams become
adults with vision

A handwritten signature in black ink, appearing to read "K".

KRISTEN SOBANSKI
FOUNDER AND PRESIDENT



MEET THE BOARD

Kristen Sobanski Founder and President

"Be the change that you wish to see in the world"
- Mahatma Gandhi

This is my favorite quote and one of the reasons we founded Delivering Hope. I have always had a passion to help others, especially children. As I became more aware and educated about the impact poverty has on children, I knew I needed to "be the change."

As a mother of four amazing children, I see firsthand that there is no greater investment than to invest in a child by removing any roadblocks to their success. I am so grateful to have the opportunity to give back to my community. It is with the tremendous support of my family, friends and community that we can make a difference in today's youth. I look forward to continuing to work together!

In addition to Delivering Hope, I am also a certified Project Management Professional with over 15 years of experience. I currently work as a Project Manager for Deviate, LLC. Prior to Deviate, I worked as a Senior Project Manager for Menlo Worldwide Logistics. I hold both an undergraduate degree focusing on Business Logistics and a Masters degree in Business Administration from Wayne State University.

Eric Sobanski Co-Founder and Vice President

I am a father of four, a PhD in Industrial Engineering, and an executive with Peco Pallet. My passion for learning, continuous improvement and teaching has guided my personal and professional successes fostering growth in myself, my family, and my community. After becoming a father in 2013 and beginning to learn more about community schools and children's success factors my eyes were opened to the hunger epidemic in the US. The correlations between hunger and learning have ignited my passion for having a positive impact on children in the community. Supporting Kristen through founding the charity Delivering Hope, I want to have a positive impact by achieving the vision of feeding children's minds and bodies.

In addition to being on the board of Delivering Hope, I am a Senior Vice President at Peco Pallet. I also teach several graduate courses for Oklahoma State University through the distance learning program. I have earned multiple Industrial Engineering degrees, a Bachelors of Science from Kettering University, a Master's of Science and Doctorate from Oklahoma State University. Additionally, I have a Masters of Science from the National Defense University in Washington, DC in National Resource Strategy.



Mark Smith
Director



Kristy Killingbeck
Director

FOOD ASSISTANCE PROGRAM

Weekend Food Assistance

"...a hungry child can't learn and an uneducated adult can't earn." More than 21 million children qualify for free or reduced-price meals through the National School Lunch Program and the National School Breakfast Program. For many of these children, school meals may be the only meals they eat. What happens when they go home over the weekend?

Providing children at risk of hunger access to nutritious, non-perishable food items over the weekend is the goal of the Food Bank of Eastern Michigan's BackPack Program. Delivering Hope has partnered with local schools to be able to bring the Food Bank of Eastern Michigan's Backpack Program to our local children in need. Each week a bag of food for the weekend is distributed discreetly at school to the child in need. The cost of the Backpack Program is only \$100 per child for the entire school year. This is a community funded program that does not receive any government funding.

Delivering Hope also provides weekend food assistance for children on the wait list for the Backpack Program, ineligible younger siblings of participants and Head Start Program students.

Summer Food Assistance

Summer months are great for many families, but for those struggling with food insecurity the summer months can be especially difficult. Without the federally funded school breakfast and lunch, many families are working even harder to feed their children. Delivering Hope's Summer Food Assistance Program is working to help these families by providing nutritious, kid-friendly food to children to enjoy during the summer break.



If you can't feed
a hundred people,
then feed just one.
- Mother Teresa



Providing weekend food assistance to

150

local children at risk of hunger

Over

110,000

food items given away to local children as risk of hunger since 2015

BOOK AND SCHOOL SUPPLIES GIVEAWAY PROGRAMS

Book Giveaway Program

Did you know that children lose up to 3 months of reading achievement and their comprehension actually degrades over the summer vacation. This means teachers are spending the first 3-4 weeks of each new school year re-teaching what was lost over the summer. This is especially true with low income families without access to great reading material. Delivering Hope's Book Giveaway program focuses on reducing summer slide by providing children in need with books to read over the summer.

Eliminating summer learning shortfalls can set the stage for success throughout a child's schooling and ultimately impact whether that child continues on to college or drops out of high school. Help remove roadblocks and put a child on a path for success. Your generous donation of a new or like-new book and/or a monetary donation will help Delivering Hope provide more children with books over the summer.

School Supplies Giveaway Program

Removing worry and distractions enables a child to focus on learning, developing socially and simply being a kid. We believe that having the proper school supplies is one way to remove worry and distraction and help children reach their full potential. The School Supplies Program is designed to provide school supplies to children in need in local communities. Your generous school supply donation and/or a monetary donation will help Delivering Hope provide children in need with the school supplies needed to be successful.



IT / Bond

If You Give a Mouse a Cookie

BEGINNER
BOOKS

THE CAT IN THE HAT

Parr & Animal

The Wheels on the Bus

In 2019, over
3,000
*books given away to help
local children maintain their
reading skills*

In 2019, over
1,700
*school supplies given to local
children in need.*

PROJECT HOPE

Launched in late 2019, Project Hope aims to help children with food, clothing and other assistance in emergency situations (parent job loss, house fire, illness, etc.). The Program will also help provide for children during the holiday season to allow families to come together to enjoy the season. Donations of new children's toys and/or a monetary donation are always appreciated.

"Many things can wait. Children cannot. Today their bones are being formed, their blood is being made, their senses are being developed. To them we cannot say 'tomorrow'."

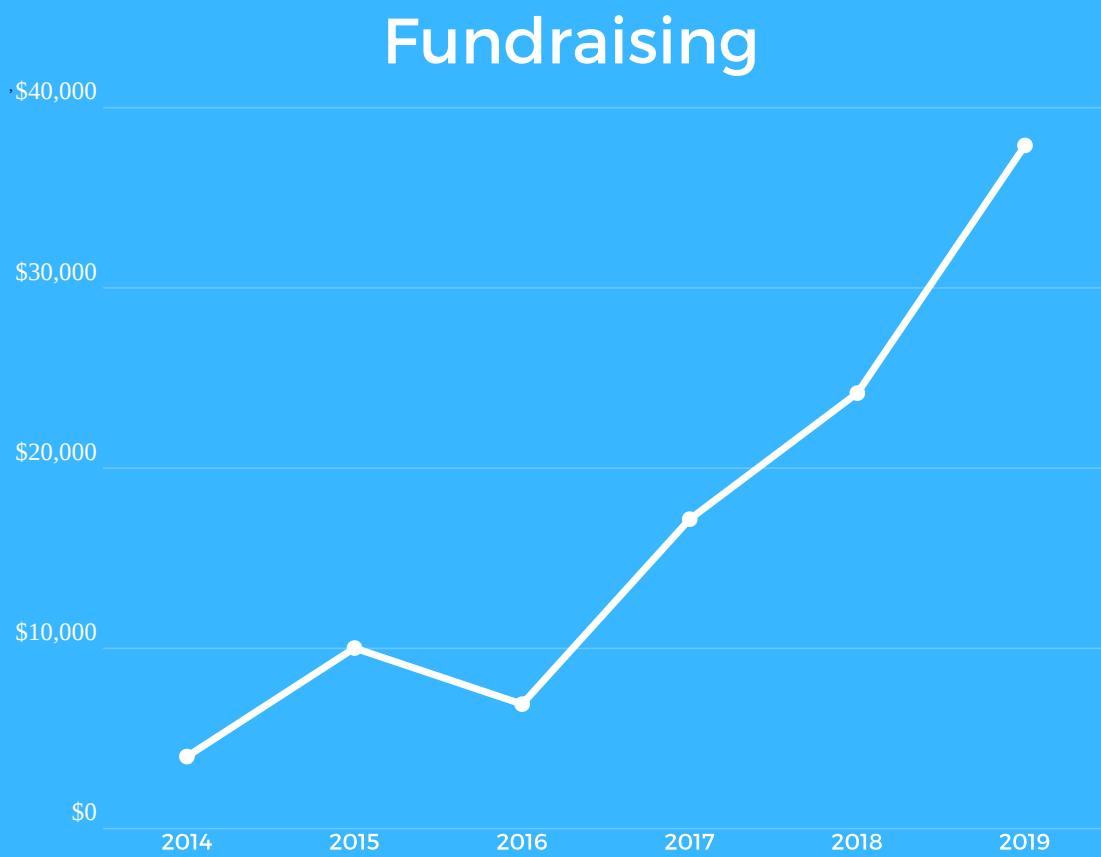
-Gabriela Mistral, Nobel Laureat



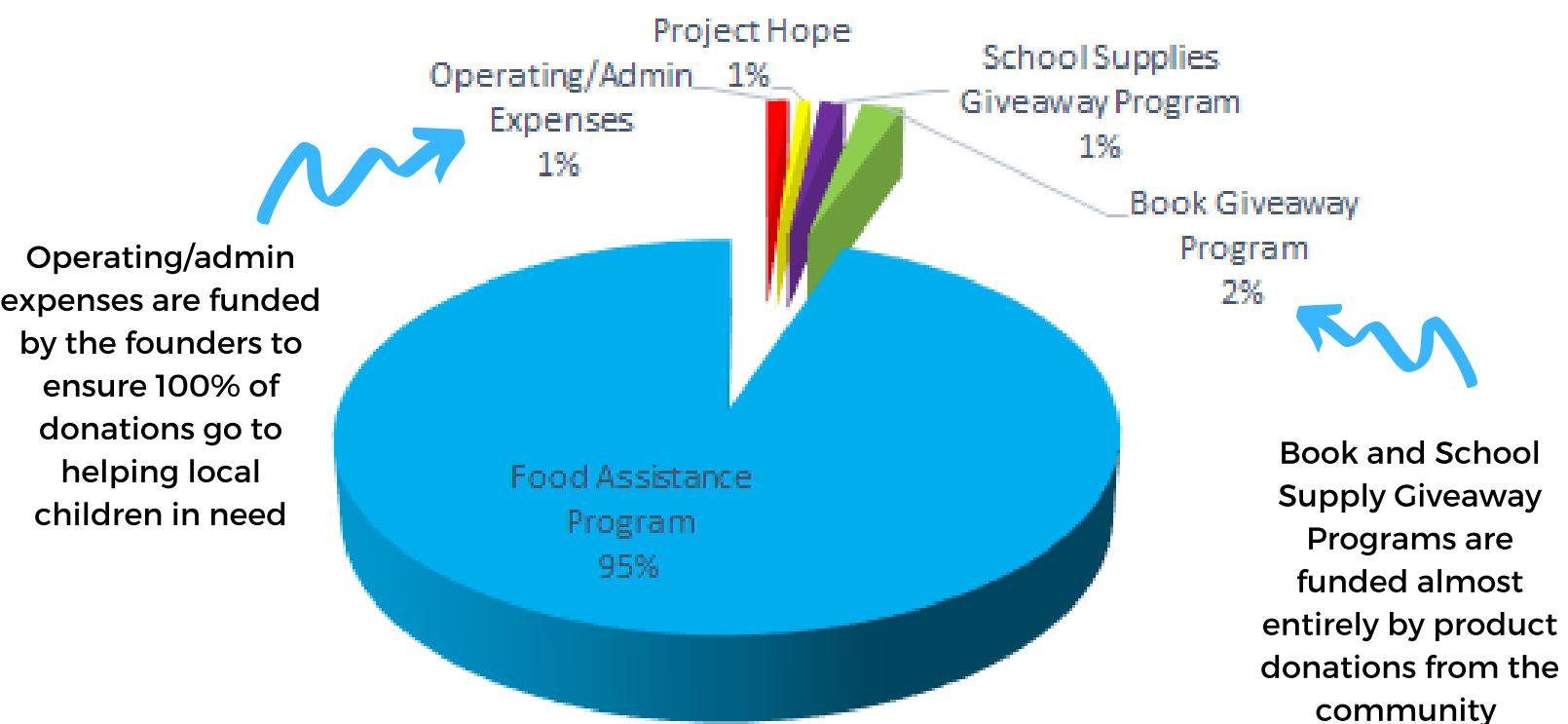
FINANCIAL HIGHLIGHTS

2019 was the most impactful year we have had. We raised more money, provided more food, gave away more books and helped more children than any year past.

- 2019 was a record year for fundraising, raising over \$37,000 in monetary donations.
- Operating and Admin costs continue to be funded by the founders and were less than 1% of donations.



ALLOCATION OF EXPENSES



95% of monetary donations go to feeding children at risk of hunger.

"I can't say enough positive things about this program and how I have seen it directly impact a child in my classroom. With the backpack program, it is nice to know my student can now focus on learning instead of where he might get his next meal. Thank you to the Delivering Hope Program, you do make a difference!"

Mrs. Levely, Elementary teacher

2020 FOCUS

"2020 will be a year to sustain our past success as well as grow our strategic partnerships ."

Kristen Sobanski, Founder

Food Assistance Program

- Backpack Program in the Fenton, Linden, Lake Fenton (144 total students)
- Weekend Food Assistance for Head Start and younger siblings (10-20 students)
- Secure more economical food source
- Summer Food Assistance Program (year 3)
- Support the Holly area Blessings in a Backpack Program

Book Giveaway Program

- Book Drive in March for Reading Month
- Distribute books to 3 school districts, working with schools to identify children in need

School Supplies Program

- School Supplies Drive in July/August
- Distribute supplies to 3 school districts, working with schools to identify children in need

Project Hope

- Partner with Sophia's Rainbow Christmas in July
- Provide emergency support to local children

Fundraising and Community Involvement

- Strikes for Tykes, Leo's Nights, etc.
- Raise at least \$22,000 in donations/grants/fundraisers
- Apply for Masonry B.E.S.T Grant
- Define and execute strategy for program funding in perpetuity

Delivering Hope makes a difference one child at a time.

3 school districts, 12 school buildings, over 640 children

*Thank
you*

Delivering Hope would not be able to feed children's minds and bodies without the generous donations, volunteers and partners. We thank you all for helping us ensure today's children can grow into tomorrow's leaders.